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Buyer personas are an essential part of the marketing and sales process, and the number of tools available online to build them has never been better. Fri, 20 Apr 2018 11:37:00 GMT 10 Customer Persona Tools & Templates - Content Harmony® - A lot of B2B marketers talk about the need for content mapping. In short, this is the process of identifying what information each of your personas needs throughout the buying process. Thu, 19 Apr 2018 23:41:00 GMT Templates for Mapping B2B Content, Buyer Persona - A persona (plural personae or personas), in the word's everyday usage, is a social role or a character played by an actor. The word is derived from Latin, where it originally referred to a theatrical mask. Tue, 17 Apr 2018 11:48:00 GMT Persona - Wikipedia - Create User (or Buyer) Personas for branding, UX design, and marketing strategies. This interactive User Persona Creator helps you define your ideal user types. Take a look at our examples and follow along with our free template. Tue, 06 Sep 2016 14:14:00 GMT User

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